

Email Game

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Game Theory I

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2×2 Coordination Games of Complete Information

- ▶ $I = \{1, 2\}$
- ▶ $A_1 = A_2 = \{NI, I\}$
- ▶ Payoffs $\mathbf{g} = (g_i)_{i \in I}$:

	<i>NI</i>	<i>I</i>	
<i>NI</i>	0	0	$\frac{1}{2} < \theta^* < 1$
<i>I</i>	$\theta^* - 1$	θ^*	

- ▶ (I, I) : Risk-dominant equilibrium
i.e., I is a strict best response to $\frac{1}{2}[NI] + \frac{1}{2}[I]$.
- ▶ (NI, NI) : Risk-dominated equilibrium

Email Game Incomplete Information Perturbations

- ▶ $T_1 = T_2 = \{1, 2, \dots\}$
- ▶ $P \in \Delta(T)$:

$t_1 \backslash t_2$	1	2	3	4	...
1	ε				
2	$\varepsilon(1 - \varepsilon)$	$\varepsilon(1 - \varepsilon)^2$			
3		$\varepsilon(1 - \varepsilon)^3$	$\varepsilon(1 - \varepsilon)^4$		
4			$\varepsilon(1 - \varepsilon)^5$	$\varepsilon(1 - \varepsilon)^6$	
5				$\varepsilon(1 - \varepsilon)^7$	\ddots
\vdots					\ddots

$$0 < \varepsilon < 1$$

► Payoffs:

$$u_i((a_i, a_j), (t_i, t_j)) = \begin{cases} 0 & \text{if } i = 1, t_i = 1, \text{ and } a_i = NI \\ 1 & \text{if } i = 1, t_i = 1, \text{ and } a_i = I \\ g_i(a_i, a_j) & \text{otherwise} \end{cases}$$

- $t_1 = 1$: “crazy” type
- Other types: “normal” type

Contagion

$t_1 \backslash t_2$	1	2	3	4	...
1	ε				
2	$\varepsilon(1 - \varepsilon)$	$\varepsilon(1 - \varepsilon)^2$			
3		$\varepsilon(1 - \varepsilon)^3$	$\varepsilon(1 - \varepsilon)^4$		
4			$\varepsilon(1 - \varepsilon)^5$	$\varepsilon(1 - \varepsilon)^6$	
5				$\varepsilon(1 - \varepsilon)^7$	\ddots
\vdots					\ddots

► By construction, $t_1 = 1$ plays I as a dominant action.

► For $t_2 = 1$,

$$(P(t_1 = 1|t_2 = 1), P(t_1 = 2|t_2 = 1)) = \left(\frac{1}{2-\varepsilon}, \frac{1-\varepsilon}{2-\varepsilon} \right).$$

$t_2 = 1$ believes that player 1 plays I with probability at least $\frac{1}{2-\varepsilon} > \frac{1}{2}$.

$\Rightarrow t_2 = 1$ plays I as a unique rationalizable action.

$t_1 \backslash t_2$	1	2	3	4	...
1	ε				
2	$\varepsilon(1 - \varepsilon)$	$\varepsilon(1 - \varepsilon)^2$			
3		$\varepsilon(1 - \varepsilon)^3$	$\varepsilon(1 - \varepsilon)^4$		
4			$\varepsilon(1 - \varepsilon)^5$	$\varepsilon(1 - \varepsilon)^6$	
5				$\varepsilon(1 - \varepsilon)^7$	\ddots
\vdots					\ddots

- ▶ For $\tau \geq 1$, assume that both players of all types $t_i \leq \tau$ play I .
- ▶ For $t_1 = \tau + 1$,

$$(P(t_2 = \tau | t_1 = \tau + 1), P(t_2 = \tau + 1 | t_1 = \tau + 1)) = \left(\frac{1}{2 - \varepsilon}, \frac{1 - \varepsilon}{2 - \varepsilon} \right).$$

By the induction hypothesis, $t_1 = \tau + 1$ believes that player 2 plays I with probability at least $\frac{1}{2 - \varepsilon} > \frac{1}{2}$.

$\Rightarrow t_1 = \tau + 1$ plays I as a unique rationalizable action.

- ▶ Similarly, $t_2 = \tau + 1$ plays I as a unique rationalizable action.

- ▶ By induction, both players of all types play I as a unique rationalizable action.

Symmetric Version

$t_1 \backslash t_2$	1	2	3	4	5	...
1		$\varepsilon \frac{1}{2}$				
2	$\varepsilon \frac{1}{2}$		$\varepsilon(1 - \varepsilon) \frac{1}{2}$			
3		$\varepsilon(1 - \varepsilon) \frac{1}{2}$		$\varepsilon(1 - \varepsilon)^2 \frac{1}{2}$		
4			$\varepsilon(1 - \varepsilon)^2 \frac{1}{2}$		$\varepsilon(1 - \varepsilon)^3 \frac{1}{2}$	
5				$\varepsilon(1 - \varepsilon)^3 \frac{1}{2}$		\ddots
\vdots					\ddots	

- ▶ $t_1 = 1, t_2 = 1$: Crazy types
- ▶ Generated by the following signal structure:
 - ▶ m drawn from \mathbb{Z}_+ according to the distribution $\varepsilon(1 - \varepsilon)^m$;
 - ▶ noise $(\xi_1, \xi_2) = (1, 2), (2, 1)$ with probability $\frac{1}{2}$ each;
 - ▶ player i receives signal $t_i = m + \xi_i$.

Discussion

1. Discontinuity of strategic behavior at complete information limit

- ▶ In the email game incomplete information perturbation,

$P(\text{every player } i \text{ knows that}$
his payoffs are given by the original game) = $1 - \varepsilon$.

... “ ε -elaboration” of g

- ▶ For $\varepsilon > 0$, the game has a unique equilibrium, which plays I everywhere.
- ▶ For $\varepsilon = 0$, the game (of complete information) has two strict equilibria (and one totally mixed equilibrium).
- ▶ Failure of lower semi-continuity of the equilibrium correspondence at $\varepsilon = 0$.

2. Full implementation with payoff perturbations

- ▶ Say that an action profile a^* in a complete information game g is *fully implementable with payoff perturbations* if for any sufficiently small $\varepsilon > 0$, there exists an ε -elaboration of g such that playing a^* everywhere is a unique Bayes Nash equilibrium.
- ▶ The Email game demonstrates that a risk-dominant equilibrium in 2×2 coordination games is fully implementable with payoff perturbations.
- ▶ Extensions:
 - ▶ Strict \mathbf{p} -dominant equilibrium with $\sum_{i \in I} p_i \leq 1$ (Kajii and Morris 1997)
 - ▶ Monotone potential maximizer in supermodular monotone potential games (Frankel, Morris, and Pauzner 2003)
 - ▶ Oyama and Takahashi (2020)

3. Robustness to incomplete information (Kajii and Morris 1997)

- ▶ The risk-dominated equilibrium of g is not robust to incomplete information,
i.e., for any $\varepsilon > 0$, there is an ε -elaboration of g such that the risk-dominated equilibrium is never played.
- ▶ $\nu \in \Delta(A)$ is *robust* to incomplete information if
for any $\delta > 0$, there exists $\bar{\varepsilon} > 0$ such that any ε -elaboration with $\varepsilon \leq \bar{\varepsilon}$ has an equilibrium σ such that $\|\nu_\sigma - \nu\| \leq \delta$
(where $\nu_\sigma \in \Delta(A)$ is the outcome induced by σ).
- ▶ By definition, if an outcome is fully implementable, then no other outcome is robust;
if an outcome is robust, then no other outcome is fully implementable.

- ▶ A risk-dominant equilibrium in 2×2 coordination games is robust.

More generally, a \mathbf{p} -dominant equilibrium with $\sum_{i \in I} p_i < 1$ is robust (Kajii and Morris 1997).

- ▶ Monotone potential maximizer in supermodular monotone potential games is robust (Morris and Ui 2005).